

Fig. 1

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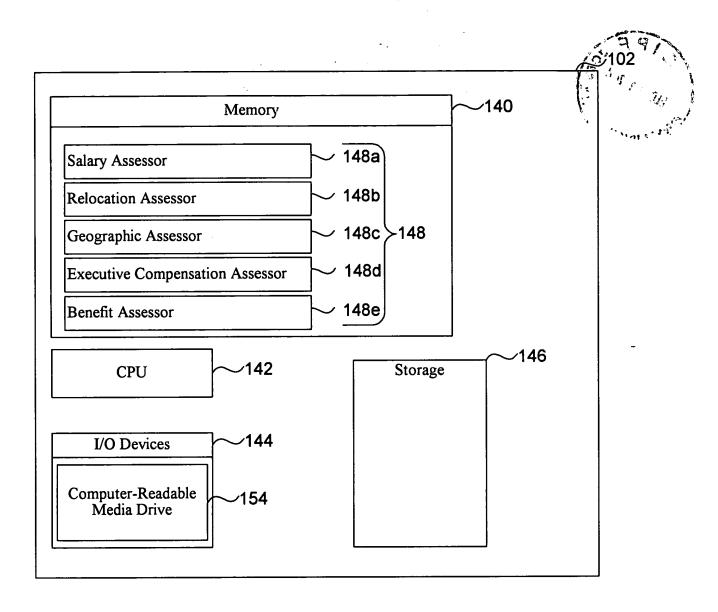


Fig. 2

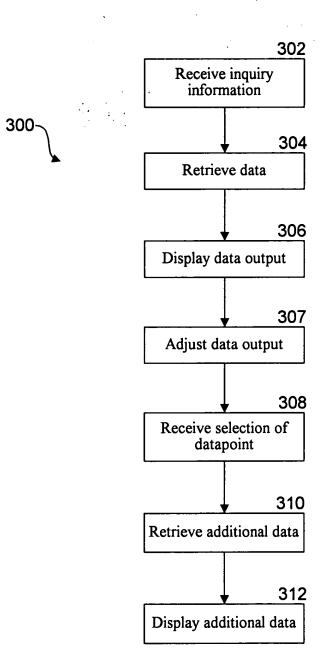


Fig. 3



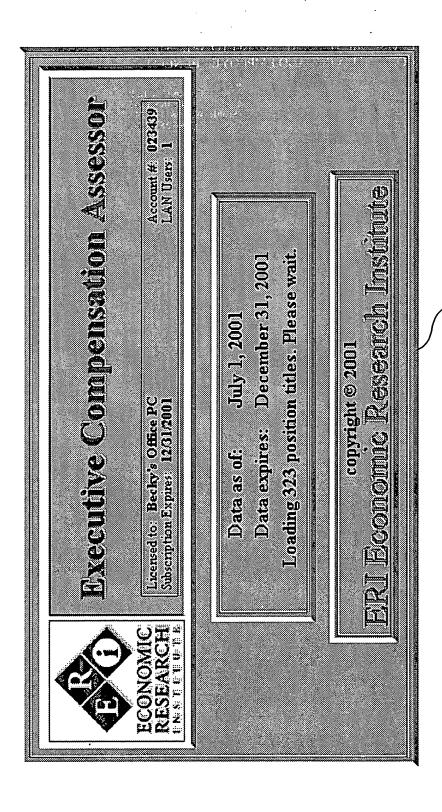
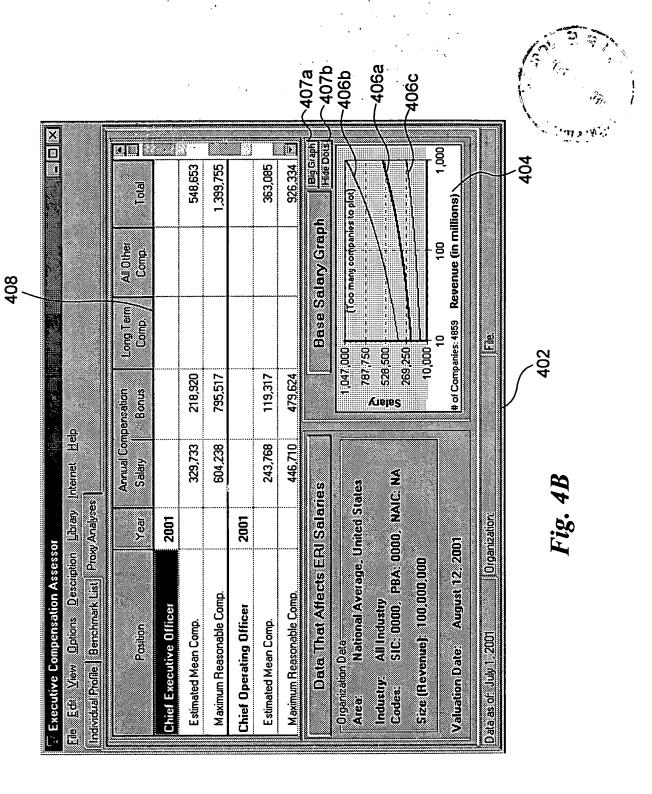
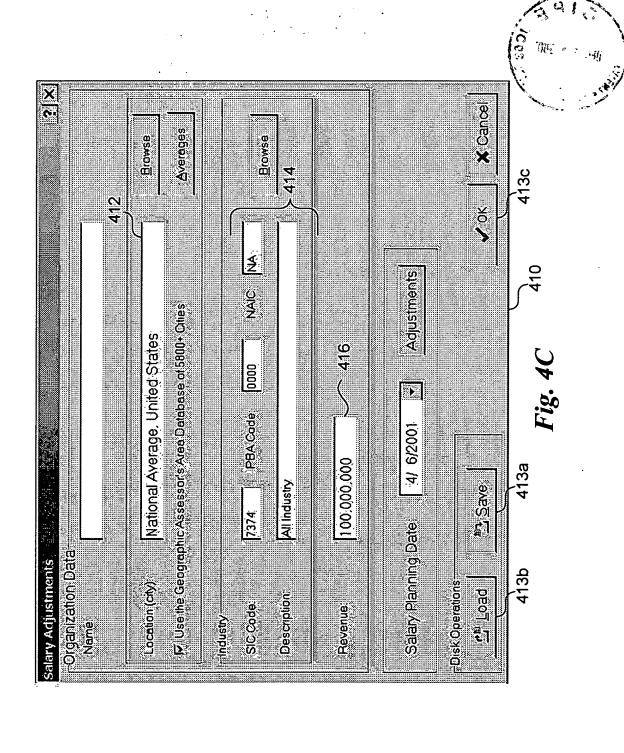


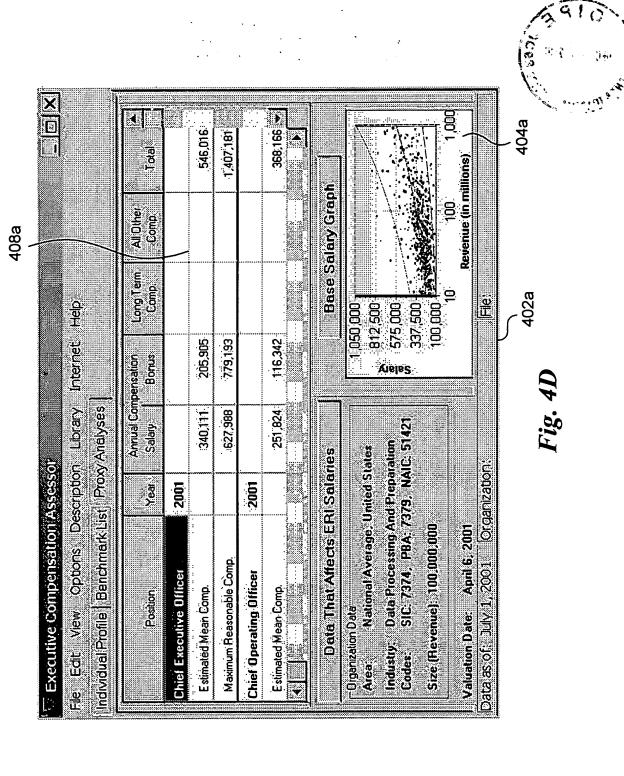
Fig. 4A

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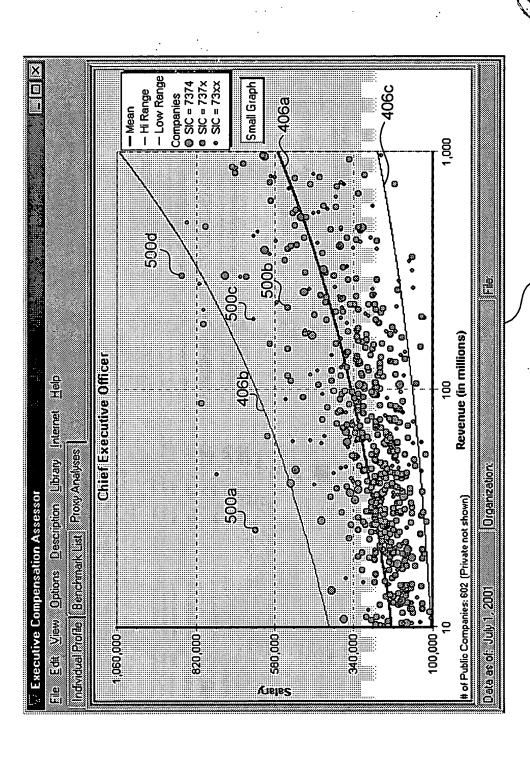
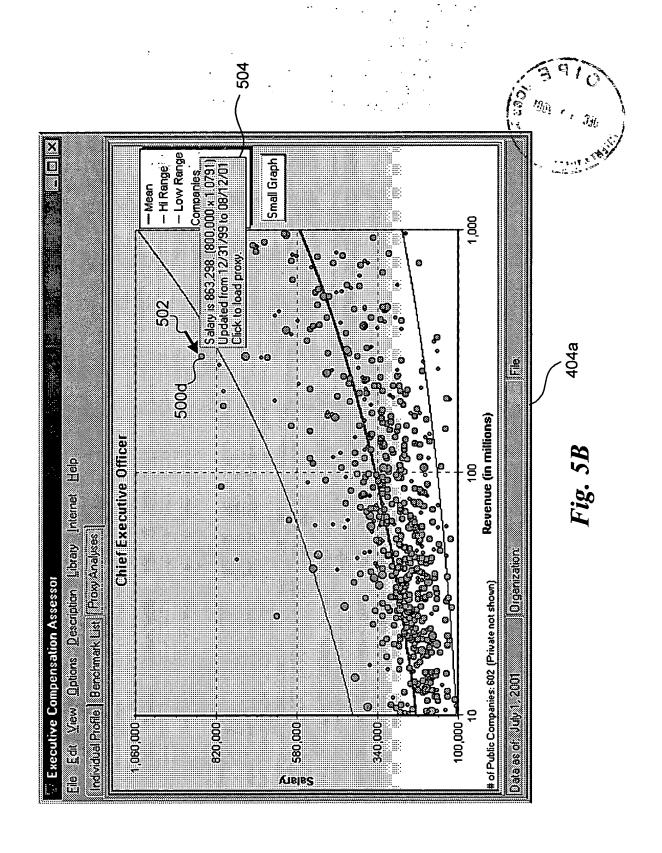


Fig. 54



Select Axent Technologies Inc Ftd Com Inc | Hte Inc | Mercator Software Inc | Walker Interactive Systems Inc Copy Save As 05/01/2000 ~ Pint Search Text HISTORIC SUMMARY COMPRNSATION TABLE - Record Date: 513 AXENT TECHNOLOGIES INC WWW.axent.com Load Full Proxy. Load Full 10:K. 🗸 Load Comp Table 101,019 161,263 AXMT 7372 2400 RESEARCH BLVD, STE 200 ROCKVILLE, ND 20850 510 Comparable Companies Revenue (000\$): Assets (000\$): Ticker: SIC:

Fig. 5C



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Fig. 5D

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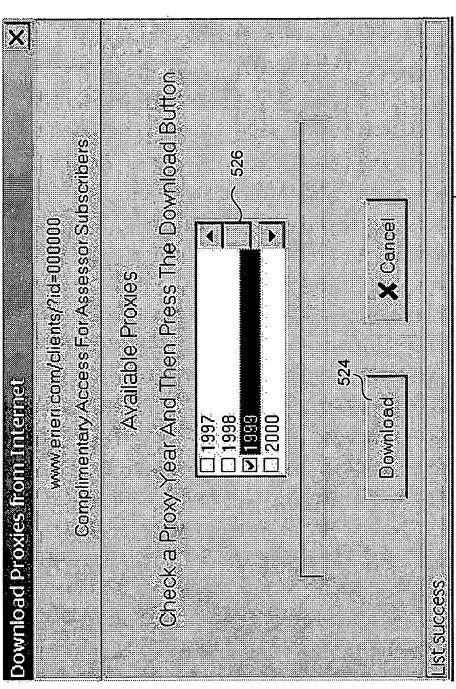


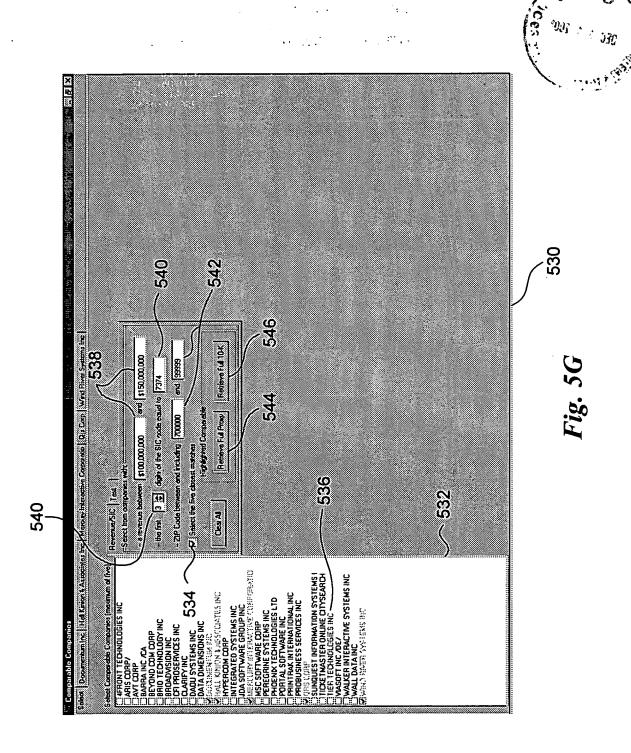
Fig. 5E



Comparable Companies	
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<pre><sec-hiadir>0000930661-99-000987.hdr.scml : 19990503 ACCESSION NUMBER; 0000930661-99-000987</sec-hiadir></pre>	
CONFORMED SUBHISSION TYPE: DEF 14A	
PUBLIC DOCUMENT COUNT: 1	
CONFORMED PERIOD OF REPORT: 19990607	

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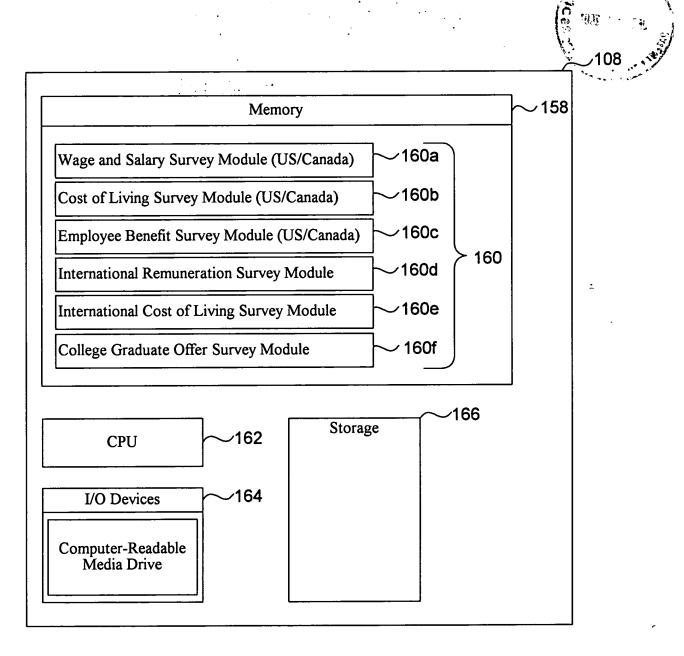


Fig. 6

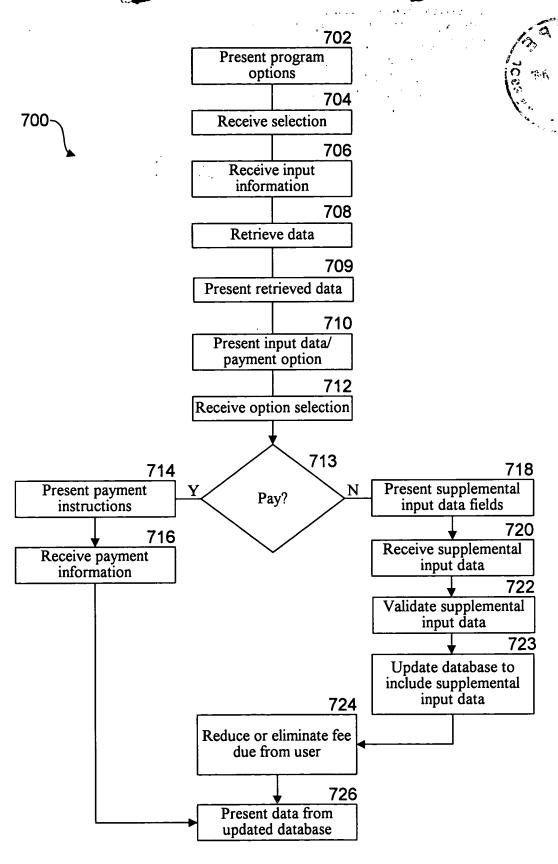
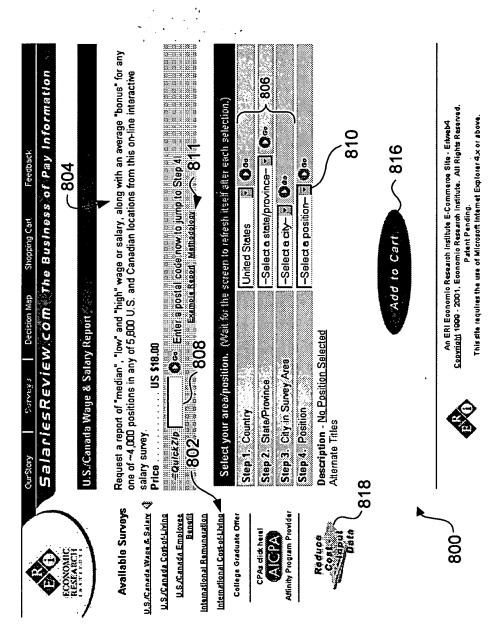
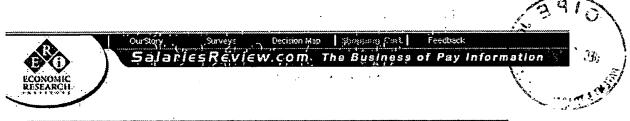


Fig. 7



⁷ig. 8A





Please print this document <u>now.</u> Attempting to return to this page may require you to provide another payment.

SA1-193-48-00016-000007510 (1)

U.S./Canada Wage & Salary Survey Report

Search Results:

Position Title:

Requested City:

Salary Survey Median: Survey/Source Name:

Survey Publisher: Survey Publication Date:

Latest Data Collection Date:

Population:

Number of Organizations: Salary Survey Area:

Lan Administrator

Austin, Texas United States Austin-San Marcos, TX MSA 62,645 UNITED STATES DOLLARS

62,643 UNITED STATES DULLARS

SalariesReview U.S./Canada Internet Based Salary Survey

812

SalariesReview.com

12-Aug-2001

01-Jul-**200**1

40 × 813

Location: Austin, TEXAS, UNITED STATES

Area: Austin-San Marcos, TX MSA

Counties: BASTROP; CALDWELL; HAYS; TRAVIS;

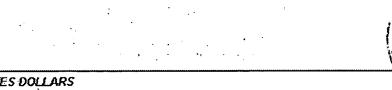
WILLIAMSON

Alternate Titles

Lan Administrator, Network (lan) Administrator; Local Area Network Administrator, Computer (lan) Administrator

Survey Position Description

Responsible for evaluating, developing, maintaining, along with usage of telecommunication systems. Acquires, installs, and maintains company's local area network. Reads technical manuals and brochures to determine equipment which meets establishment requirements. Assist in presenting to management recommendations related to purchasing and installing hardware, software and telecommunication equipment. Manages LAN security and network performance. Establishes and implements LAN policies, procedures, and standards and ensures their conformance with information systems and company's objectives. Develops and writes procedures for installation, use, and solving problems of communications hardware and software. Instructs users in use of equipment. May oversee or assist in installation of communications hardware. May perform minor equipment repairs.



Currency: UNIT	ED STATES DO	XLLAF	₹\$					
Position			Incumbents	Firms	Low	Median	High	Bonus
		•	·	·····				
 Lan Administ 	rator		40	28	42,174	62,645	75,152	5,010

N/R = Not Reported; N/A = Not Applicable
Exchange Rate = 1.0 UNITED STATES DOLLAR per 1 U.S. Dollar (04 Jan 2000)

814

Methodology/Disclaimer

Complete methodology for this report can be found at "www.salariesreview.com/surveys/methodology1.cfm" or by clicking the Methodology link above.

Complete Reports and In-Depth Analyses

 For a full report on cost-of-living data in 298 U.S./Canada cities (incorporating data for 88 positions surveyed by SalariesReview.com), along with demographic, cost of living, and other data affecting employment, see the:

Geographic Reference Report or

 For an interactive software program & database that calculate unlimited #s of competitive compensation analyses for 5,000 job titles as compiled from all publicly available (over 2,000) salary surveys, including SalariesReview.com, see the:

Salary Assessor

Report Date: 12-Aug-2001

Country-of-origin values based on exchange rates effective 04-Jan-2000

End of Report

The Busines's of Pay Information

U.S./Canada Wage & Salary Survey Ouestionnaire

Available Surveys to Purchase U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living U.S./Canada Employee Benefit

International Remuneration International Cost of Living College Graduate Offer To receive one free report discount, please fill out the following questionnaire. All questions must be answered. All data input subject to verification. All survey data is to be entered in the currency of the country.

Select Survey Airea 426 = GuickZip	€ 64			44.7
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***************************************	-Select a state/		—	•
Step 3. City in Survey Area	-Select a city-	O 00	ı	J
Step 4: Position	–Select a position	on— 💆 (Dec.	

Available Questionnaires

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living U.S./Canada Employee Benefit

International Remuneration International Cost of Living College Graduate

CPAs click here! AICPA) Affinity Program Provider

Fill in the following information : (In this country's currency)	826
Step 5. Your Email Address Step 6. Enter years of experience in the job and annual salary. Data should be that paid to an in-country national for the above position in	In-country currency
the currency of the country. 1. Years of experience in the position.	DOLLARS 828
2. Annual salary now paid	830
3. Annual bonus/incentive now paid.	832

Submit Data 834

824



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Safaries Review.com The Business of Pay Information

U.S./Canada Cost-of-Living Report

Available Surveys

Request a report consisting of <u>18 key cost items</u> affecting housing, transportation, taxes, services, and consumables for 5,400 locations from this on-line interactive survey.

Price US \$18.00

U.S./Canada Cost-of-Living

V.S./Canada Employee

Benefit

International Cost of Living College Graduate Offer

International Remuneration

U.S./Canada Wagg & Salary

Select a survey area. (Wait for the screen to refresh itself after each selection.)

Affinity Program Provider

Reduce

CPAs dick herel





900

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Fig. 9A





SalariesReview.com

The Business of Pay Information

Available Surveys

U.S./Canada Cost-of-Living U.S./Canada Employee Benefit International Cost-of-Living U.S./Canada Wage & Salary International Remuneration

Search Results:



NANAIMO, BRITISH COLUMBIA CANADA Search Request:

U.S./Canada Cost of Living Survey Report

SalariesReview International Cost-of-Living Internet Based Survey Survey/Source Name:

SalariesReview.com 22-Feb-2000

Survey Publisher:

01-Jan-2000 Latest Data Collection Date: Survey Publication Date:

NANAIMO, CANADA ERI OES AREA Cost-of-Living Survey Area:

Table 1

Observations of costs found within walking distance (2 kilometers or 1.25 miles of a city's central area). Assume a married professional or mid-management consumer with an equivalent of \$ 48,000 in U.S. earnings and American buying habits.

Reported Average	U.S. CANADIAN # of DOLLARS DOLLARS Observations	
	7	
Category	Employee Type Cost Item	

For the Traveler - Temporanly Stationed Employee	. 1		
 DAILY amount for meals and incidental expenses for the traveling businessperson. 	6/	114	
2. Hotel room - DAILY rate for average room - twin bed.	61	88	-
Тахез -			
Sales or Value-Added tax rate on Consumables.	S	7	-
Residence (owned) property tax/mill rates (/1000).	-	-	-



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8	4	က		1 194	467	242	φ	02	2	N/R	573		4	.0		62,343	129.88	
_	6. Price of ONE adult sized white T-shirt.	 Price of ONE 'Big Mac' or equivalent .7 gram or 1/4 lb hamburger sandwich (with toppings). 	8. ONE container, .8 liter or 12 oz Coca Cola/equivalent.	Housing - Long Term Stationed Employee 9. Monthly rent for 2,200 sq. ft. (~190 sq. meters) home.	10. MONTHLY rent for 2 bedroom (~85 sq. meters or 900 sq. ft.).	 MONTHLY utilities' cost, (~147 sq. meters or 1,560 sq. ft. residence - if available - including base telephone fee). 	12. MONTHLY electrical rate per kilowatt hour.	Services - Long Term Stationed Employee 13. ONE Office visit with general practitioner for periodic	medical exam (physician's fee, before insurance).	 Total MONTHLY premium for median cost family HMO (or equivalent coverage ie., any National Plan). 	 AVERAGE daily cost for a semi-private hospital room for a non-national. 	2.5 Liters or 1 gallon of regular mid-level gasoline.		18. ANNUAL auto registration plus fees as a % of auto value.	Cost-of-Living Comparison - Long Term Stationed Employee	COL compared to U.S. \$ 48,000 in earnings.	20. COL % compared to U.S. and Country National.	N/R = Not Reported; N/A = Not Applicable Exchange Rate = 1.45 CANADIAN DOLLAR per 1 U.S. Dollar (04 Jan 2000)



Methodology/Description



"www.salariesreview.com/surveys/methodology2.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

Line 19 results are from ERI's Relocation Assessor's Two-City Comparison Analysis. Enter any earnings level, base and destination cities, and review the related costs, including personal income taxes.

For this interactive software program & database that calculates unlimited #'s of cost-of-living analyses between any of over 5,800 U.S./Canada and 1,400 international city/areas, see:

Relocation Assessor

Report Date: 22-Feb-2000 End of Report

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OurStory J | 1 1 See Jay 1

Step 4. Your Email Address

I Décision Map 1 / Shopping Cart

Feedback

SalariesReview.com' The Business of Pay Information

U.S./Canada Cost-of-Living Survey Questionnaire: 1

Fill in the following information ... (In this country's currency)

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Available Surveys to Purchase .

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living

U.S./Canada Employee

Banefil

International Remuneration

International Cost-of-Living

College Graduate Offer

To receive one free report discount, please fill out the following questionnaire. 9 of the questions must contain valid survey data to be accepted. All data input is subject to verification. All survey data is to be entered in the currency of the country.

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Questionnaires

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CPAs click here!

(AICPA)

Affinity Program Provides

College Graduate

Observations of costs found within walking distance (2 kilometers or 1.25 miles of a city's central
rea). Assume a married professional or mid-management consumer with an equivalent of \$ 48,000
u.S. earnings and American buying habits.

		In-country currency UNITED STATES DOLLARS
1.	Hotel room - DAILY, rate for average room - twin bed.	
2.	DAILY amount for meals and incidental expenses for the traveling businessperson.	
3	Price of ONE 'Big Mac' or equivalent '7 gram or 1/4 lb hamburger sandwich (with toppings).	
4.	ONE container, 8 liter or 12 oz Coca Cola/equivalent.	
5.	Price of ONE adult sized white T-shirt.	
6.	Price of ONE loaf of bread.	
7.	MONTHLY rent for 2 bedroom (-85 sq. meters or 900 sq.). ft.).	F
8.	Monthly rent for 2,200 sq. ft. (~190 sq. meters) home.	
9.	MONTHLY utilities' cost, (~147 sq. meters or 1,560 sq. ft. residence - if available - including base telephone fee).	
10.	MONTHLY electrical rate per kilowatt hour.	
11.	ONE Office visit with general practitioner for periodic medical exam (physician's fee, before insurance).	
	AVERAGE daily cost for a semi-private hospital room for a	

908

Fig. 9E

910~



12.	AVERAGE daily cost for a semi-private hospital room for a non-national.	
13.	Total MONTHLY premium for median cost family HMO (or equivalent coverage ie., any National Plan).	
14.	Sales or Value-Added tax rate on Consumables	
15.	Residence (owned) property tax/mill rates (/1000).	
16.	1 Liter of regular mid-level gasoline (if U.S., then 1 Gallon).	
17.	ANNUAL auto insurance as a % of auto value.	
18.	ANNUAL auto registration plus fees as a % of auto value	
********	····	

Submit Data



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Fig. 9F



Salaries Review.com . The Business of Pay Information Shopping Cart SECTIONS

U.S./Canada Employee Benefit Report 👟 🐃 🔆 😅

Request a report of employee benefit levels and issues for 48 key competitive benefit practices as found in any one of 647 metropolitan and employment areas within the 76 states and provinces from Available Surveys

Price US \$18.00 this on-line interactive survey U.S./Canada Employas & Benefil U.S./Canada Wage & Salan U.S. Canada Cost af Living

International Remuneration International Cost of Living

College Graduate Offer



Cost Roduce



Select a survey area. (Wait for the screen to refresh itself after each selection.) 。 **O** -Select a state/provinceů D -Select a city- 💽 🕽 🗗 🎨 United States Step 3. City in Survey Area Step 2. State/Province Step 1. Country



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Available Surveys

ERI Employee Benefits Survey Report

U.S./Canada Employee Benefit < CPAs click here!

AICPA

Affinity Program Provider U.S./Canada Wage & Salary U.S./Canada Cost-of-Living International Remuneration International Cost-of-Living



earch Request:	Atlanta, Georgia United States Atlanta, GA MSA	
urvey/Source Name:	SalariesReview U.S./Canada Internet Based Employee Benefits Survey	_
survey Publisher:	SalariesReview.com	
urvey Publication Date:	15-Mar-2000	
atest Data Collection Date:	01-Jan-2000	
lumber of Employees:	11397	
Jumber of Organizations:	29	
imployee Benefits Survey Area:	imployee Benefits Survey Area: ATLANTA, GEORGIA, UNITED STATES ATLANTA, GA MSA	
Aajor Industry Represented:	Ail Industry	

Reported Averages		
Category		
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(afain)	Ichavi	icholica Arciages
Employee's Monthly Contribution		
Type of Plan	Single	Family
Managed Care	38.68	146.63
Traditional	41.63	147.7
Dental	9.81	27.33
Not Known	3.45 % (Medical)	3.45 % (Dental)

Employer Monthly Medical and Dental Benefit Cost

10B	
Fig.	

Family	455.35	489.12
Single	165.05	180.05
Type of Plan	naged Care	ditional
IX	Mar	Ţ



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57.32 20.69 %	10 20 Carried Over 7.47 20.15 27.59 % 5.43 16.61 37.93 % 3.45 % 3.45 % 3.45 % 44.83 % 89.66 % 89.66 % 89.66 % 89.66 % 89.66 % 34.83 % 62.07 % 65.52 % 3.45 % 13.79 % 17.24 % 13.79 % 13.79 % 13.79 % 13.598
21.65 20.69 %	
Dental No Coverage	Payments for Time Not Worked Years of Service Vacation Sick Leave Holidays Personal Leave Supplemental Life Insurance Supplemental Life Insurance Vision Long Term Disability Flexible (125) Plan - Payroll Option Flexible (125) Plan - Dependent Care FSA Flexible (125) Plan - Healthcare FSA Employee Assistance Plan Retirement - Profit Sharing - 401(k) Retirement - Profit Sharing - 401(k) Retirement - ESOP Long Term Care Professional Service Costs Local area costs are not known Semi-private room in hospital before insurance Doctor's office visit before insurance (patlent examination) Dentist's office visit before insurance (patlent examination)
	1004 Ig 9

Report Date: 15-Mar-2000 Country-of-origin values based on exchange rates effective 28-Jan-2000 End of Report



Salaries Review.com The Business of Pay Information Shopping Cart Decision Map SHORENS

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Employee Benefit Survey Questionnaire

answered. All data input is subject to verification. All survey data is to be entered in the currency of To receive one free report discount, please fill out the following questionnaire. All questions must be the country.

Available Surveys to

Purchase

U.S./Canada Wage & Salary

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l. Enter Your Email Address

U.S./Canada Employee Benefit U.S./Canada Cost-of-Living

*These are mandatory fields. You must enter information in these fields in order to submit your data. ☐☐☐☐☐☐☐☐☐☐ 0% Complete

International Cost of Living International Remuneration

College Graduate Offer

II... Enter, the: zip/postal.code in which you have most of your employees 🎆 🕋 🚟

C) 87 III.: Company: Size (Number of employees eligible: for medical coverage) 🎥 🎥 🕌 1,001-2,500 501-1,000 101-500 င်္<u>န</u> င်္ဂန္ O B

Continue.

U.S./Canada Employea

International Remuneration International Cost of Living College Graduate

Questionnaires Available

U.S./Canada Wage & Salary U.S.Canada Cost-of-Living

Affinity Program Provider CPAs click here WIG DIV





20% Complete

	IV. Check the industry for which you are providing data (more than one may be checked)
	All Industry
	□ 9999 ALL INDUSTRY
	Agriculture, Forestry, Fishing & Mining
	100 AGRICULTURE, FORESTRY, AND FISHING
1008 ~ _	□ 1000 MINING
	T 1200 COAL MINING
	1300 OIL AND GAS EXTRACTION
	1400 NONMETALLIC MINERALS, EXCEPT FUELS
	Construction
	1599 CONSTRUCTION
	☐ 1800 HEAVY CONSTRUCTION, EX. BUILDING
	Manufacturing
	2000 MANUFACTURING
	C 2100 TOBACCO PRODUCTS & LIQUOR PRODUCTS
	2200 TEXTILE MILL PRODUCTS
	2300 APPAREL AND OTHER TEXTILE PRODUCTS
•	2500 FURNITURE AND FIXTURES
	2800 PAPER AND ALLIED PRODUCTS
	C 2700 PRINTING AND PUBLISHING
	2815 CHEMICALS AND ALLIED PRODUCTS
	☐ 2830 DRUGS, MEDICINALS AND BOTANICALS
	2900 PETROLEUM AND COAL PRODUCTS
	☐ 3000 RUBBER AND MISC. PLASTICS PRODUCTS
	☐ 3100 LEATHER AND LEATHER PRODUCTS
	☐ 3200 STONE, CLAY, AND GLASS PRODUCTS
	☐ 3300 PRIMARY METAL INDUSTRIES
	3400 FABRICATED METAL PRODUCTS
	3520 INDUSTRIAL MACHINERY AND EQUIPMENT

		•
	1	MISCELLANEOUS MANUFACTURING INDUSTRIES Intation & Public Utilities
	•	TRANSPORTATION AND PUBLIC UTILITIES
	□ 4100	LOCAL AND INTERURBAN PASSENGER TRANSPORT
	☐ 4200	TRUCKING AND WAREHOUSING
	☐ 4400	WATER TRANSPORTATION
	T 4500	TRANSPORTATION BY AIR
	☐ 4825	COMMUNICATION
	□ 4830	RADIO AND TELEVISION BROADCASTING
	☐ 4910	ELECTRIC, GAS, AND SANITARY SERVICE
	☐ 49 20	PIPELINES, EXCEPT NATURAL GAS
1010~ -	T 4930	COMBINATION UTILITY SERVICES
1010	Wholes	ale Trade
	☐ 5000	WHOLESALE TRADE-DURABLE GOODS
	5040	PROFESSIONAL & COMMERCIAL EQUIPMENT
	1	WHOLESALE TRADE-NONDURABLE GOODS
	Retail T	
	1	FURNITURE AND HOMEFURNISHINGS STORE
	1	APPAREL AND ACCESSORY STORES
	1	FOOD STORES
	1	AUTOMOTIVE DEALERS, REPAIR & STATIONS
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	1	INSURANCE CARRIERS
	1	INSURANCE AGENTS, BROKERS, & SERVIC
	1	REAL ESTATE MISCELLANEOUS INVESTING, TRUSTS
	Service	•
	1	SERVICES
	1	COMPUTER SOFTWARE PREPACKAGED
	1	COMPUTER AND DATA PROCESSING SERVICES
	1	BUSINESS SERVICES
	1	



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		7900	7900 AMUSEMENT & RECREATION SERVICES		
		8015	HEALTH SERVICES		
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	***************************************	☐ 8200	EDUCATIONAL SERVICES		
		☐ 8800	SB00 NONPROFIT ORGANIZATIONS	·······································	•
		8710	S710 ENGINEERING & MANAGEMENT SERVICES	••••••••	
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Fig. 10G

Continue



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	Vacation	20	31	3	32		27			<u>.</u> 33
\sim	Siok Leave	34	34	30	37		28		Г.	38
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\sim	IX: Profess Cost of hospit before insurar Cost of visit to (Patient exam insurance	al semi-pri nce doctors o	ivate room				54 56		Not K	
	Cost of visit to dentist's office (Routine examination) before insurance					56				

Fig. 10H



Salaries Review. com The Business of Pay Information

OurStory

International Remuneration Report 👒 🛸 🔆 🦑

Available Surveys

U.S./Canada Wass & Salary

U.S./Canada Cost-of-Living U.S./Canada Employes

Request a report of "median", "low" and "high" wage or salary, along with an average bonus" for up to ~4,000 positions in any of 210 different countries from this online, interactive salary survey from this on-line interactive survey.

Price ÚS \$18.00

RECENT RECENT REPORT REPORT REPORT METHODOLOGY RECENT RECE

Soloct a area/position." (Wait for the screen to refresh itselfafter each selection.) International Remuneration International Cost-of-Living Benefit

ô -Select a country-–Seledacity– 🕙 🛇 600 –Select a position– Step 2. City in Survey Araa Step 1. Country Step 3. Position

College Graduate Offer

Description - No Position Selected Atternate Titles

Affinity Program Provider CPAs dick here!

Reduce Cost





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Patent Pending.

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SalariesReview.com The Business of Pay Information

Available Surveys

International Remuneration Survey Report

International Remuneration U.S./Canada Employee Benefit International Cost-of-Living U.S./Canada Cost-of-Living U.S./Canada Wage & Salary

Search Results:







SalariesReview International Internet Based Salary Survey 101,351 MARKKAA (FINNMARK) TAMPERE, FINLAND SalariesReview.com **General Clerk** 22-Feb-2000 Survey Publication Date: Salary Survey Median: Survey/Source Name: Survey Publisher: Requested City: Position Title:

01-Jan-2000

Latest Data Collection Date:

Number of Organizations:

Population:

Salary Survey Area:

TAMPERE, FINLAND

Alternate Titles

General Clerk; Office Clerk; Clerk General

Survey Position Description

Receives money from customers and deposits money in bank. Addresses envelopes or packages by hand∻ checks. May compute wages, taxes, premiums, commissions, and payments. Tabulates and posts data in record books. Proofreads records or forms. Counts, weighs, or measures material. Sorts and files records. duplicating machines. Opens and routes incoming mail, answers correspondence, and prepares outgoing mail. Answers telephone, conveys messages, and runs errands. Stamps or numbers forms by hand or Performs any combination of following and similar clerical duties requiring limited knowledge of systems machine. Adjusts complaints. Operates office machines, such as typewriter, adding, calculating, and correspondence. Prepares, issues, and sends out receipts, bills, policies, invoices, statements, and or with typewriter or addressograph machine. Stuffs envelopes by hand or with envelope stuffing or procedures. Writes, types, or enters information into computer, using keyboard, to prepare machine. Photocopies documents, using photocopier.

Table 1

Bonus Bonus High High 124,662 16,808 Median Median 101,351 ۲o ۲o 12,270 73,986 Lo≪ Exchange Rate = 6.03 MARKKAA (FINNMARK) per 1 U.S. Dollar (04 Jan 2000) Firms Firms ഗ Country of Origin Currency: MARKKAA (FINNMARK) Incumbents Incumbents 9 N/R = Not Reported; N/A = Not Applicable Currency: U.S. DOLLARS General Clerk General Clerk Position Position

Methodology/Description

"www.salariesreview.com/surveys/methodology1.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

For a full report on cost-of-living data in 210 countries (incorporating all data for the 18 cost items surveyed by SalariesReveiw com), along with demographic, salary, and other data affecting employment

International Reference Report or

 For an interactive software program & database that calculates unlimited #'s of cost-of-living analyses between any of over 5,800 U.S./Canada and 1,400 international city/areas, see: Relocation Assessor

Report Date: 22-Feb-2000

Country-of-origin values based on exchange rates effective 04-Jan-2000

End of Report



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the country.

Salaries Review.com The Business of Pay Information

To receive one free report discount, please fill out the following questionnaire. All questions must be

answered. All data input is subject to verification. All survey data is to be entered in the currency of

International Remuneration Survey Questionnaire

Available Surveys to Purchase U.S./Canada Wage & Salary U.S./Canada Cost of Living U.S./Canada Employee Benefit International Remuneration International Cost of Living

College Graduate Offer

Available Questionnaires

U.S./Canada Wage & Salary U.S./Canada Cost-of-Living U.S./Canada Employee <u>Benefit</u> International Remuneration International Cost-of-Living College Graduate

CPAs click here! AIGPA Affinity Program Provider

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1106	,

Select Survey Area		; 1			2.1	÷	
Step 1. Country			-Select	a coun	try- 🖭 (D ao	
Step 2. City in Survey A	rea	***************************************	-Select		*******************	~~~~~	
Step 3. Position			-Select	a posi	tion- 🖺 (O	

Fill in the following information (In this country's currency)	and the same of th	
Step 4. Your Email Address		
Step 5. Enter years of experience in the job and annual salary. Data should be that paid to an in-country national for the above posit the currency of the country.		y currency
Years of experience in the position.	0	3
2. Annual salary now paid.		
3. Annual bonus/incentive now paid.		

Submit Data



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Surveys Decision Map

OurStory

n Map Shopping Cart

ng Cart Fe

Feedback

Salaries Review.com The Business of Pay Information

International Cost-of-Living Report

Request a report consisting of <u>18 key cost items</u> affecting housing, transportation, services, and consumables for 1,400 international locations in 210 countries from this on-line interactive survey. Price US \$18.00

Available Surveys

U.S./Canada Wage & Salary U.S./Canada Cost-of-Living U.S./Canada Employee

Example Report Methodology

Select a survey area. (Wait for the screen to refresh itself after each selection.)

Step 1. Country

Step 2. City in Survey Area

—Select a city—

—Select a

International Cost of Living

College Graduate Offer

CPAs click here!

International Remuneration









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Fig. 124





SalariesReview.com The Business of Pay Information Shopping Cart

Available Surveys

International Cost of Living Survey Report

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living

Search Results:

International Remuneration

U.S./Canada Employee Benefit

International Cost-of-Living

Survey/Source Name: Survey Publisher:

Search Request:

Affinity Program Provider AICPA

VICTORIA, HONG KONG

SalariesReview International Cost-of-Living Internet Based Survey

SalariesReview.com

22-Feb-2000 01-Jan-2000 Latest Data Collection Date: Survey Publication Date:

VICTORIA, HONG KONG Cost-of-Living Survey Area:

Table 1

area). Assume a married professional or mid-management consumer with an equivalent of \$ 48,000 Observations of costs found within walking distance (2 kilometers or 1.25 miles of a city's central in U.S. earnings and American buying habits.

Reported Average U.S. DOLLARS Cost Item Employee Type Category

DOLLARS Observations

of

HONG KONG

For the Traveler - Temporarily Stationed Employee

1,256 2,683 345 161 expenses for the traveling businessperson. DAILY amount for meals and incidental

2. Hotel room - DAILY rate for average room twin bed.

TOTENT . VETOPEC

Taxes - 3. Sale	axes - 3. Sales or Value-Added tax rate on Consumables.	Z/Z	N/N	Ϋ́Z
4. Res (/10	 Residence (owned) property tax/mill rates (/1000). 	N/R	N/R	N/A
Consun	Consumables - Temporarily Stationed Employee			
5. Pric	Price of ONE loaf of bread.	3	20	
6. Pric	Price of ONE adult sized white T-shirt.	9	45	-
7. Pric	Price of ONE 'Big Mac' or equivalent .7 gram or	4	27	_
1/4	1/4 lb hamburger sandwich (with toppings).			
% CO CO	ONE container, .8 liter or 12 oz Coca Cola/equivalent.	1	. 7 .	-
Housing	Housing - Long Term Stationed Employee		: : 41 i	
9. Month	Monthly rent for 2,200 sq. ft. (~190 sq. meters) home.	13,594	192,201	_
10. MC or 9	 MONTHLY rent for 2 bedroom (~85 sq. meters or 900 sq. ft.). 	6,676	51,939	
11. MC 1,5 bas	11. MONTHLY utilities' cost, (~147 sq. meters or 1,560 sq. ft. residence - if available - including base telephone fee).	329	2,556	
12. MC	MONTHLY electrical rate per kilowatt hour.	11	87	-
Service	Services - Long Term Stationed Employee			•
13 ON per inst	 ONE Office visit with general practitioner for periodic medical exam (physician's fee, before insurance). 	06	669	·
14. Tol fan Nat	Total MONTHLY premium for median cost family HMO (or equivalent coverage ie., any National Plan).	761	5,920	-
15. AV roo	 AVERAGE daily cost for a semi-private hospital room for a non-national. 	316	2,462	-

Transportation - Long Term Stationed Employee

FOREST MATERIAL

16.	16. 2.5 Liters or 1 gallon of regular mid-level	2	19	-
	gasoline.			
17.	17. ANNUAL auto insurance as a % of auto value.	· -	9	
18.	18. ANNUAL auto registration plus fees as a % of	0		_
	auto value.			
ပြိ	Cost-of-Living Comparison - Long Term Stationed Employee	ployee		
19.	19. COL compared to U.S. \$ 48,000 in earnings.	181,722	1,413,797	N/A
20.	20. COL % compared to U.S. and Country National.	378.59	101.17	N/A

N/R = Not Reported; N/A = Not Applicable

Exchange Rate = 7.78 HONG KONG DOLLAR per 1 U.S. Dollar (04 Jan 2000)

Methodology/Description

"www.salariesreview.com/surveys/methodology4.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

tems surveyed by SalariesReveiw.com), along with demographic, salary, and other data affecting • For a full report on cost-of-living data in 210 countries (incorporating all data for the 18 cost employment see:

International Reference Report or

 Line 19 results are from ERI's Relocation Assessor's Two-City Comparison Analysis. Enter any earnings level, base and destination cities, and review the related costs, assuming tax equalization by the employer.

For this interactive software program & database that calculates unlimited #'s of cost-of-living analyses between any of over 5,800 U.S./Canada and 1,400 international city/areas, see:

Relocation Assessor

Fig. 12D

Report Date: 22-Feb-2000

Country-of-origin values based on exchange rates effective 04-Jan-2000

End of Report





$n \sim n \sim n$

Step 3. Your Email Address

in U.S. earnings and American buying habits.

Fill In the following information ... (In this country's currency)

ONE container, 8 liter or 12 oz Coca Cola/equivalent.

MONTHLY rent for 2 bedroom (~85 sq. meters or 900 sq.

SalariesReview.com

The Business of Pay Information

International Cost-of-Living Survey Questionnaire

Available Surveys to Purchase'

U.S./Canada Wage & Salary U.S./Canada Cost of Living U.S./Canada Employee Benefit International Remuneration International Cost of Living College Graduate Offer

To receive one free report discount, please fill out the following questionnaire. 9 of the questions must contain valid survey data to be accepted. All data input is subject to verification. All survey data is to be entered in the currency of the country.

* Sèlect Surveý Area		
Step 1. Country	-Select a country- 🖺 📭	
Step 2. City in Survey Area	-Select a city- ▼ 🔾 🗘 🕫	

Observations of costs found within walking distance (2 kilometers or 1.25 miles of a city's central area). Assume a married professional or mid-management consumer with an equivalent of \$ 48,000

Available	
luestionnaires	

U.S./Canada Wage & Salary U.S./Canada Cost of Living U.S./Canada Employee

International Remuneration International Cost of Living College Graduate



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Affinity	Program	Provide

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Monthly rent for 2,200 sq. ft. (~190 sq. meters) home. MONTHLY utilities' cost; (~147 sq. meters or 1,560 sq. ft 9 residence - if available - including base telephone fee)

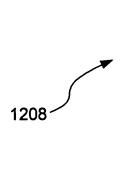
Price of ONE adult sized white T-shirt

Price of ONE loaf of bread.

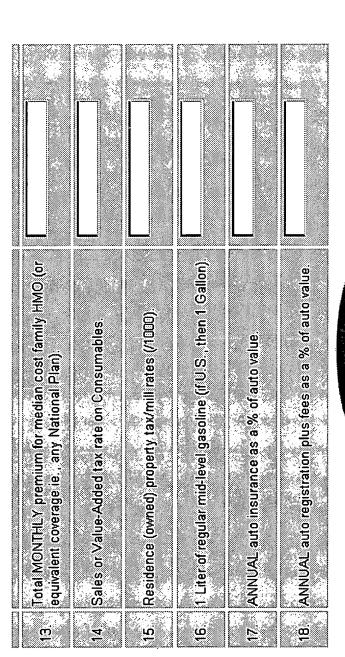
ONE Office visit with general practitioner for periodic 11 medical exam (physician's fee, before insurance).

MONTHLY electrical rate per kilowatt hour.

AVERAGE daily cost for a semi-private hospital room for a non-national







Submit Data



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This site requires the use of Microsoft Internet Explorer 4.x or above.

rig. 12F





Salaries Review. com The Business of Pay Information Shopping Cart SKOAMS

College Graduate Offer Report 💸

Request a report of the median first year offer (salary and incertive) for any of 1,800 Bachelor, Masters, or Doctorate degrees from U.S., Canada and International locations. (Data is gathered for

Available Surveys

U.S./Canada Wage & Salary U.S./Canada Cost-of-Living U.S./Canada Employee

=QUICKZID

Benefit

International Remuneration

International Cost of Living

Ose Enter a postal code now to jump to Step 41 (U.S. and Canada only) Example Report Methodology

Enter degree and employment area. (Wait for the screen to refiesh itself after each selection.)

College Graduate Offer 🍕

CPAs olick here! AIGPA

🔁 🕙 🕫 Affects diciplines available ن 0 -Select a degree/discipline-°° United States Bachelors Step 1. Country of Employment Offer Step 2. Equivalent Degree Step 3. Discipline





Affinity Program Provider

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SalariesReview.com The Business of Pay Information

Available Surveys

U.S./Canada Wage & Salary Survey Report

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living U.S./Canada Employed

Search Results:

College Graduate Offer International Remuneration International Cost-of-Living

Affinity Program Provider CPAs click here!



Cost

Number of Organizations:

Population:

Salary Survey Area:

Lan Administrator

Austin, Texas United States Austin-San Marcos, TX MSA 63,303 UNITED STATES DOLLARS

SalariesReview U.S./Canada Internet Based Salary Survey SalariesReview.com

30-Mar-2000

01-Jan-2000

Latest Data Collection Date:

Survey Publication Date:

Survey Publisher:

Salary Survey Median: Survey/Source Name:

Requested City:

Position Title:

49

Location: Austin, TEXAS, UNITED STATES

Counties: BASTROP; CALDWELL; HAYS; TRAVIS; Area: AUSTIN-SAN MARCOS, TX MSA

Alternate Titles

Lan Administrator; Network (lan) Administrator; Local Area Network Administrator; Computer (lan) Administrator

Survey Position Description

Responsible for evaluating, developing, maintaining, along with usage of telecommunication systems. Acquires, installs, and maintains company's local area network. Reads technical manuals and brochures equipment. Manages LAN security and network performance. Establishes and implements LAN policies, to determine equipment which meets establishment requirements. Assist in presenting to management procedures, and standards and ensures their conformance with information systems and company's recommendations related to purchasing and installing hardware, software and telecommunication



CORPORATE TORROCA

objectives. Develops and writes procedures for installation, use, and solving problems of communications hardware and software. Instructs users in use of equipment. May oversee or assist in installation of communications hardware. May perform minor equipment repairs.

Table 1

Bonus High 77,079 63,303 Median 43,255 ا ا Firms 34 Incumbents Currency: U.S. DOLLARS Lan Administrator Position

Exchange Rate = 1.0 UNITED STATES DOLLAR per 1 U.S. Dollar (28 Jan 2000) N/R = Not Reported; N/A = Not Applicable

Methodology/Disclaimer

"www.salariesreview.com/surveys/methodology1.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

• For a full report on cost-of-living data in 298 U.S./Canada cities (incorporating data for 88 positions surveyed by SalariesReview.com), along with demographic, cost of living, and other data affecting. employment, see the:

Geographic Reference Report or

compensation analyses for 5,000 job titles as compiled from all publicly available (over 2,000) salary surveys, including SalariesReview.com, see the: For an interactive software program & database that calculate unlimited #'s of competitive

Salary Assessor

Report Date: 30-Mar-2000
Country-of-origin values based on exchange rates effective 28-Jan-2000
End of Report



SOC: 292021 NOC: 3222 Data as of 10/12/96 - 10/01/99 for use in Calendar Year 2001. DOT: 078,351:010. nationwide. Overall Mean is not usable for cartification purposas per GA Letter 2-98; Level I Mean is weighed everage of 1* 1/3rd of survey sample, Level II Mean is weighted everage of remaining 2/3rds ("works with indirect supervision"). **Fully Competent** Level II Mean Level: 1 = MSA, PMSA, or Balance of State Area; 2 = Contiguous Areas; 3 = Statewide; 4 = U.S. DES Data Census Data SOC Description DOT Description Survey Comparison Method 69,326 1402c Level I Mean Beginning F Crosswalk - Geographic Assessor to OES Actual Extract from the Occupational Employment Statistics (ETA/BLS) **Dental Hygienist** 64,709 Two City Comparison | Graphs | Comparison List | Immigration Analysis Overall Mean 181,787 1403a SEATTLE-BELLEVUE-EVERETT, WA PMSA OES Title: <u>Dental Hygienists</u> File Edit View Library Internet Help Level 1402b Area Code SOC Code 292021 Data as of: July 01, 2001 Change Area 537600

Fig. 14A

1400





Changa Alea	Dental Hygienist	DB1: 078:361-010 SDE: 292021 NOE
ES Data Census Data SDC De	scription ODT Description Survey Comp	parison Method
Survey Position Title	Dental Hygienst	Search
Retneve Latest Salariest Salary Median Estimate Retneve Walson Wyatt S Survey (for fee)	(free) Submit	
<u> Веках Этун ПетапРесе</u>		
Weighted Average		y Assessor's consensus projected mean om multiple surveys is not appropriate.
Survey/Source Name:		
Garvey, Good CE (4Gin C		
Survey Publisher:		

Fig. 14B

1404

3

hange Area	Dental Hy	MIANICT	078.361-010 292021 NOC:						
S Data Census Data SOC Descriptio	n DOT Description	Survey Compension Method							
Survey Position Title:	Dental Hygienist	Search							
Retrieve Latest Salaries Revier Salary Median Estimate (free) Retrieve Walson Wyatt Salary Survey (for fee)	Submit Carri	7956 of 0 retrieved Download Succeeded Transaction Completed Disconnected	NAME.						
eview Survey Report Page		<i>J</i>	-4d						
Salary Survey Madian Survey/Source Name:	52,340 FRUIS /Canad	[ERI Salary Assessor's consensus proje idenved from multiple surveys is not exp a Internet Based Salary Survey							
Survey Publisher	ERI Economic Research Institute								
Survey Publication Date:	8/12/01 <u>*</u>	ERPs Projected Median, based on	time series						
Survey Data Effective Date:	8/ 1/01	analyses of multiple data sources pro time data; indicates a projected media the published OES Level II (appro-	in less than						
Number of Employees:	1,249		lew Survey referrel to						
Number of Organizations	490	strieval services.							
Survey Page Number	4,026								
Employer Location		Everett, Washington							
Salary Survey Area. DES Area:	Island; King; Sno								
Survey Position Description	Jeannebear	EVUE-EVERETT, WA PMSA							

Fig. 14C

			,	/1408											٠.
o. Dalibra	92 E			:.		<u></u>					33285333			ins from teath and patients of the control of the c	Internet
A Salametricone com - Doctorabilitation and Remain laboral Branch Braines	Acompany-ERIXXX sampless = WAS statecodo=5	Wage & Salary Surve				Dental Mygientst	US\$ 52,340 EDI 11 & Manada Internal Based School School	ERI Economic Research Institute	12-Aug-2001	01-201	490	Seattle Seattle-Bellewe-Everett, WA PMSA		Survry Pratition Description Performs dentis prophytaxis: Cleans calcareous deposits, accretions, and stains from teeth and beneath margins of gums, using dental instruments. Feals lymph nodes under parients echnicodesc eveiling or tendemass tract could indicate presence of oral cancer. Feels and visually examines gums for sores and signs of disease. Examines gums, using probes, to locate perdodrat necessed gums.	
	Search Request:	Dental Hyglenlat Seattle, Washington United States Seattle-Bellewe-Everett, WA PMSA	Oata Effective: 01-Jul-2001	Search Rosults:	Survey Position Title	Salary Survey Median:	Survey Publisher:	Survey Publication Date:	Latest Data Collection Date:	Number of Employees: Number of Organizations:	Salary Survey Area:	Atemate Titles Medical Dental Hygienist	Survoy Postiton Dessciption Percential Portures dental prophylates: Clean beneath margine of gume, using de swelling or tendemass that could in for sore and signs of disease. Exa	Done	

Fig. 14D